



World Conformation Horse Association
Board Of Directors Meeting Minutes
April 5, 2023

Meeting Agenda

Roll Call

- I. Approve Meeting Minutes of 01_26_2023
- II. Old Business
- III. New Business
 - a. Welcome New Directors – See complete list of directors below
 - b. Financial Report
 - c. Recap of 2022 Events & Activities
- IV. Other New Business

Meeting Minutes

Meeting Was Called To Order By President Jacobs at 6:32 pm Central Time

Roll Call:

Present:

Executive Committee Members: Randy Jacobs, Dan Fox, Jennifer Jubb, Thomas Coon, Warren English

Directors: Dan Mannion, Erin Henderson, Leslie Lawrence, Kelley Wainscott, Mike McMillian, India Champion, Jannee Pugliani, Brian Ellsworth, Debi Donnelly, Chris Perniciaro, Mitch Leonarski, John Shepard, Kyle Parker

Past Presidents/Directors At Large: Bill Huckabee, Luke Castle, Anne Prince

Absent: Mark Niebrugge, Marty Simper, Matt Claypool, Tony Bladen, Anna Horn

- I. Old Business
 - Approve Meeting Minutes of January 26, 2023
 - Motion To Approve and Seconded, Motion Carried
- II. New Business
 - President Jacobs welcomed new directors Pugliani, Perniciaro, Bladen.
 - Executive Director Falcon thanked directors who recently purchased lifetime memberships: Chris Periciaro and Kyle Parker
 - Financial Report
 - Treasurer Robin Klover gave year end financial report of 2022, question and answer session followed.
 - ✓ Motion To Approve Financial Report, Seconded
 - ✓ Motion Carried Unanimously
 - Treasurer Klover and Executive Director Falcon presented a Pro-Forma Budget for the year 2023. Klover presented income/expense report for the past 7 years that

has shown tremendous growth each year, for comparison WCHA had \$464,560 total income in 2016 to \$1,468,869 total income in 2022.

- Falcon stated that it is primary goal to pay back to our participants as much as we possibly can each and every year while keeping expenses to the minimum, we've achieved that goal with over \$1, 028,000 paid back in 2022.
 - ✓ Motion To Approve ProForma Budget for 2023, second.
 - ✓ Motion Carried Unanimously
- Recap Of 2022 Events And Activities
 - Falcon gave detailed report of all activities and events sponsored by WCHA in the calendar year of 2022.
 - Nominations: Increase of 38% over 2021 = \$215,000 that supplements payouts in all WCHA futurities and stakes classes.
 - Stallion Nominations: \$36,000 increase in 2022, 80 stallions enrolled.
 - WCHA Breeder's Futurity: 40% increase in entries in 2022 over record breaking year in 2021. This is 330% increase since 2016.
 - Big Money Futurity: 589 total entries this is an increase of 200 over 2021 and a 41% increase in paybacks.
 - Junior Weanling Slot Classes: Paid back \$46,000 in two classes.
 - Total Payback In All WCHA Events: \$1,027,00. This is a \$200,000 increase over 2021 and over a \$Million more than was paid out in 2016.
 - Membership: Increase of \$26,945 in dues collected, this is \$2500 increase over 2021 and \$18,000 increase over 2017 with dues the same today as they were in 2007.
 - HOF Banquet saw a \$29,226 profit with an additional \$8,774 from the Silent Auction. Hotel Room Rebates gave WCHA return of over \$8,000 with monies carried over to fund programs in 2023.
 - Falcon thanked all of our sponsors who contributed both money and auction items and those that purchased auction items to help reach our goals. Falcon thanked the volunteers who help during our futurities.
 - ✓ Motion to accept report, seconded.
 - ✓ Motion carried unanimously
- Other New Business
 - Falcon shared plans to implement a New Spring Show that would give more emphasis on promoting our older horses. This event would be billed as a Supreme Championship Show with a possible production sale for our members and stallion owners to consign horses. Much more studies will be conducted and committees formed. More information will be provided in later board meetings.
- Motion To Adjourn
 - Second. Meeting Ended at 7:46 pm